



## **AviationManuals Closes 2017 with 35% Revenue Growth and More than 4,000 Clients**

**Washington, D.C., January 25, 2018** – AviationManuals, the world’s leading provider of aircraft manual development services and flight operations Safety Management System (SMS) software for business aviation, closed 2017 with a 35% increase in revenues, a 30% increase in its popular manual and software subscription services and a client base now topping more than 4,000 worldwide.

“Our solid 2017 results speak directly to the quality and convenience of the services we provide,” said AviationManuals CEO Mark Baier. “We saw significant growth come from North America, the Middle East, Southeast Asia (particularly Malaysia, Singapore and Indonesia), as well as Hong Kong and Australia. In addition, we also experienced an increase to our business in the last half of 2017 from Europe in association with the Part-NCC regulations.”

In an effort to address increased client regulatory and operational needs, Baier added that AviationManuals continued to focus in 2017 on elevating its responsiveness, which enables the company to more effectively and quickly stay one step ahead of such client requirements. AviationManuals has doubled its size in the past two years.

### **Aviation Operations Resources**

AviationManuals delivers RVSM/International Operations Manuals and custom Flight/General Operations Manuals for numerous registries. The company has nearly 700 subscribers to its International Operations Update Service and its Flight Operations Reissue Service.

In addition, its ARC<sup>®</sup> SMS software continues to add new users every week due to it being the only highly configurable and modular Safety Management System software available, allowing operators to choose only what they need. AviationManuals current focus is on Mobile Safety Management Systems through easy-to-use modules and apps.

### **About AviationManuals**

AviationManuals, based in the Washington, D.C. area, provides operations manuals and SMS software to business aviation flight departments, aircraft management companies, and independent owner / operators worldwide. Founded in 1996, the company has produced thousands of manuals and supports over half of IS-BAO registered operators.

Products and services include Safety Management System (SMS) software, Flight/Company Operations Manuals, International Procedures Manuals, Minimum Equipment Lists, Emergency Response Plans, and Internal Audit Programs, as well as Letters of Authorization (LOA) support for RVSM, Data Link (CPDLC / ADS-C), EFBs and ADS-B operations. AviationManuals is a member of the National Business Aviation Association (NBAA) and a part of its Leadership Council, International Business Aviation Council (IBAC), Flight Safety Foundation and National Aircraft Resale Association (NARA). For more information go to [aviationmanuals.com](http://aviationmanuals.com).