

# Press Release

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## AviationManuals Surpasses 3,500 Clients in 78 Countries

**Washington, D.C., Dec. 19, 2016** – AviationManuals, the world’s leading provider of aircraft manual development services and flight operations Safety Management System (SMS) software for business aviation, recently exceeded 3,500 clients in 78 countries and territories since its founding.



AviationManuals  
CEO Mark Baier

“Our successes at AviationManuals reflect our philosophy of simplifying the development of aircraft manuals and providing intuitive aviation safety management system software for flight departments, aircraft management companies and owner/operators around the globe,” said AviationManuals CEO Mark Baier. “We are especially pleased that our convenient approach has been embraced by over 3,500 clients worldwide resulting in this milestone accomplishment.”

Baier said recent growth of AviationManuals has allowed the company to pass along cost savings to customers due to greater economies of scale that come with a larger client base, and that several product prices consequently decreased over the past few years. Additionally, he added, AviationManuals utilizes full-time employees to provide client services, avoiding the inefficiencies of consultants and part-time employees, further keeping costs down and allowing more responsive support.

### Aviation Operations Resources

AviationManuals has delivered nearly 3,000 RVSM/International Operations Manuals and more than 1,200 custom Flight Operations Manuals for multiple registries. The company has more than 600 subscribers to its International Operations Update Service and eBulletins, and, in just the past several years, has provided 950 Datalink and ADS-B Letters of Authorization. In addition, there are over 1,200 users of AviationManuals SMS software, known as ARC, with that number accelerating over the past two years.

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## **New Partnership**

Very recently, Universal Weather and Aviation, Inc. selected AviationManuals as Universal's preferred Safety Management System (SMS) provider for its clients. AviationManuals SMS software, known as ARC, as well as SMS will be available via uvGO®, Universal's do-it-yourself app and online tool that allows business aircraft operators to easily plan, build, and manage successful missions worldwide, from beginning to end.

## **Recent Acquisition**

AviationManuals also recently acquired Maximum Manuals LLC of Carlsbad, Calif. The acquisition allows AviationManuals to expand its product line to create tailored Minimum Equipment Lists (MELs) and provide Electronic Flight Bag (EFB) application packages for aircraft operators. Through the acquisition, AviationManuals gained several hundred aircraft operator and owner customers as well as an excellent custom software application that aids in the development of manuals online.

## **Part-NCC Offering**

This past summer, AviationManuals announced customized packages for private aircraft operators to comply with new European regulations, which cover "non-commercial flight operations with complex motor-powered aircraft, commonly referred to as Part-NCC.

## **About AviationManuals**

AviationManuals, founded in 1996, is based in the Washington, D.C. area. Its products and services include Safety Management System (SMS) software, SMS Manuals, Flight/Company Operations Manuals, International Operations/Procedures Manuals, Emergency Response Plans, Minimum Equipment Lists (MEL), and Internal Audit Programs, as well as Letters of Authorization (LOA) support for RVSM, Data Link (CPDLC / ADS-C), and ADS-B operations. AviationManuals is a member of the National Business Aviation Association (NBAA), International Business Aviation Council (IBAC), Flight Safety Foundation, and National Aircraft Resale Association (NARA). For more information go to [www.aviationmanuals.com](http://www.aviationmanuals.com).